E-commerce. business. technology. society. KENNETH C. LAUDON AND CAROL G. TRAVER



## video case

chapter 8 Ethics, Law, and E-commerce

case 3 Lawrence Lessig on Net Neutrality

## watch the video at

at http://www.youtube.com/watch?v=\_mYbYG-nXVA

**summary** F.C.C. sponsored discussion of Internet regulation, fairness, pricing, and "neutrality." Hearing on Internet Practices. Stanford University. Presentation by Professor Lawrence Lessig. *L=26:00.* 

**Case** Net neutrality is the name that has been given to the concept that Internet service providers (ISPs) must allow customers equal access to content and applications, regardless of the source or nature of the content. It also means that everyone will be charged the same amount regardless of how much bandwidth they consume. This means that people who download very large video files pay no more for this service than people who just send emails. The Internet currently fits this description, but ISPs are increasingly interested in changing this fundamental principle to respond to recent trends in Internet usage.

In this video, Lawrence Lessig, a law professor and political activist, outlines his case in favor of net neutrality. He offers four main points that frame his argument. First, the Internet is a "thing" that has given us transparency, openness, and freedom. Second, in a concentrated market, the owners have the power to change that thing. This refers to ISPs, and, to a lesser extent, government regulators. Third, the Internet gives us enormous economic value, in addition to the social and educational benefits it provides. And lastly, we should be

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conservative with regard to the Internet, taking a skeptical attitude towards any change to its structure and underlying principles unless it's clearly demonstrated to be beneficial.

Lessig takes a dim view of the ISPs through which we access the Internet. Companies such as Comcast have gotten into trouble for their broadband network management practices, which included slowing down network traffic affiliated with BitTorrent, an application commonly used to transfer music, movies, and other copyrighted material illegally, and then limiting the bandwidth available to the individuals using the most. Time Warner Cable has tested "metered pricing," where users who exceed the bandwidth limits are charged extra fees.

Lessig characterizes these measures as ISPs simply acting "according to their nature." He notes that "a tiger has a nature": it is a dangerous and lethal animal. Similarly, ISPs have a nature, just as any company does: to create wealth for its shareholders.

But programs like BitTorrent are symptomatic of piracy of copyrighted materials over the Internet. Illegal file sharing still consumes a large portion of total Internet activity. ISPs maintain that these practices help customers who aren't engaging in these kinds of activities.

Lessig advocates that we alter public policy so that it is more profitable for ISPs to behave in support of network neutrality, although he acknowledges that regulations might affect the bottom line of ISPs.

## video case questions

- 1. What kinds of things concerning network neutrality is the FCC qualified to regulate? What does Lessig say about this (around 18:00)?
- 2. Lessig mentions practices such as ZDS (zero discriminatory surcharge), where the incentive of the provider should not be to inflate prices by creating scarcity and charging lots of money to corporations consuming lots of bandwidth. Do you believe companies should have this right?

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